



CAYMAN YACHT FORUM FORT LAUDERDALE 2013

31st October 2013

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Forum Speakers



A. Joel Walton (Cayman Registry)
joel.walton@cishipping.com

Joel is the CEO of the Maritime Authority of the Cayman Islands (MACI), which owns and operates the Cayman Islands Shipping Registry. John is Principal Surveyor at MACI and has been with the Authority since 2004.



John Aune (Cayman Registry)
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Boat International Media
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Ashok Rajan
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Former Chief Strategist for Merrill Lynch and Head of Equity Research at Morgan Stanley, Ashok frequently keynotes globally including business forums under the auspices of Mikhail Gorbachev and Margaret Thatcher, the Economic Council of The Queen of Denmark, The Crown Prince of the UAE, Czech Senate, the World Economic Forum in Davos and has been a guest on CNN and BBC.



Campbell Houston (Official Guide to Ship & Yacht Registries/Marine Money)
chouston@marinemoney.com

Campbell wears several hats, as analyst with Marine Money, the ship finance publication of record, and its daughter publication, the Official Guide to Ship & Yacht Registries, and as part of the MTI Network, the largest international, maritime dedicated, crisis communications firm.



Danielle Butler (Hill Betts & Nash)
dbutler@hillbetts.com

Danielle has extensive expertise concerning vessel and corporate transactions. Danielle is a published author and lecturer on legal issues concerning pleasure yachts. She is the Vice President of Marine Industries Association of South Florida and a Board Member of International Superyacht Society. Prior to law, Danielle was a Marine Biologist with the U.S. Environmental Protection Agency.



Louis Montello (Montello & Associates, P.A.)
lmontello@montellolaw.com

Lou has over 25 years' experience as a transactional attorney. He represents high net worth individuals and entrepreneurs in a variety of areas including yacht closings and new construction. A graduate of the U.S. Coast Guard Academy, Lou served as Operations Officer and Navigator aboard a Cutter based in Florida.



Pete Southgate (Wright Maritime)

ps-wmg@wrightmaritime.com

Pete is an experienced naval architect and marine surveyor with over 30 years of experience in the maritime industry. After terms spent with Lloyds Register, the Maritime and Coastguard Agency and MACI, Pete has joined Wright Maritime Group as Chief Policy and Regulatory Officer, with overall responsibility for regulatory matters affecting the fleet.



Robb Maass (Alley, Maass, Rogers & Lindsay, P.A.)

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Robb is a shareholder in Alley, Maass, Rogers & Lindsay, PA, in Palm Beach. He heads the firm's Admiralty Department, which specialises in marine transactions. He and the other lawyers in his Department represent a broad spectrum of the marine industry, including yacht owners, crew, manufacturers, dealers, brokers, and vendors.



Dale Crowley (Maples)

dale.crowley@maplesandcalder.com

Dale has significant experience in corporate and commercial law, with an emphasis on structured, project and asset finance transactions, including advising on the acquisition, sale, financing and registration of all types of private and commercial vessels. He also advises on ownership structuring, yacht broking and management, chartering and general commercial shipping matters.



John Wolf (Campbells)

jwolf@campbells.com.ky

John has extensive expertise in corporate and commercial matters with particular emphasis on shipping and aircraft transactions and asset finance. He also advises listed and substantial privately held groups, hedge funds, private equity funds and financial institutions.



Quentin Bargate (Bargate Murray)

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Quentin heads the Superyacht & Aviation Group at Bargate Murray, a multi-award winning law firm that he founded in 2004. He is an acknowledged expert in all aspects of superyacht and maritime law. Quentin holds a masters degree in maritime law, is a supporting member of the LMAA and member of the Nautical Institute.



Graeme Lord (Fairport Yacht Support)

gl@fairportsupport.com

Graeme is the President of Fairport Yacht Support, the Independent Yacht Management company established in October 2011. He is an industry veteran with over 20 years of experience. He has developed a reputation of being honest and knowledgeable on all facets of the industry from ISM to crew administration.

Forum Agenda

3:30-4:00pm Registration

Session 1: Global Economic Trends Impacting Yachting

4:00-4:05pm **Welcome and Introduction**
A. Joel Walton, JP - Cayman Registry

4:05-4:15pm **Global Order Book**
Jim Lee and Raphael Montigneaux - Boat International Media

4:15-4:25pm **Global Wealth Report**
Ashok Rajan - One Lindsley Capital

4:25-4:35pm **Review of Key (Yacht) Flags**
Campbell Houston - Marine Money

4:35-5:00pm **Panel Discussion:** Jim Lee and Raphael Montigneaux (Boat International Media), Ashok Rajan (One Lindsley Capital), Campbell Houston (Marine Money), Danielle Butler (Hill Betts & Nash), Louis Montello (Montello & Associates) and Pete Southgate (Wright Maritime Group)

Session 2: Tax, Flag and Fiscal Issues

5:00-5:20pm **US Tax and Fiscal Issues: Jones Act**
Robb Maass - Alley, Maass, Rogers & Lindsay, P.A.

5:20-5:40pm **Cayman Legal Framework**
Dale Crowley - Maples

5:40-6:00pm **Flag Cayman**
John Wolf - Campbells

6:00-6:20pm **Panel Discussion:** Robb Maass (Alley, Maass, Rogers & Lindsay, P.A.), Dale Crowley (Maples), John Wolf (Campbells), Danielle Butler (Hill Betts & Nash), Louis Montello (Montello & Associates), Quentin Bargate (Bargate Murray) and Pete Southgate (Wright Maritime Group)

6:20-6:30pm Break

Session 3: Roundtables

6:30-7:00pm **MLC** (Peter Domladis & Saagar Kadiyala – Cayman Registry)
LY3 and PYC (John Aune – Cayman Registry)
Newbuild Yacht Contracts (Robb Maass – Alley, Maass, Rogers & Lindsay, P.A. and Pete Southgate – Wright Maritime Group)
EU Legislative and Fiscal Issues (Graeme Lord – Fairport Yacht Support and Quentin Bargate – Bargate Murray)

7:00-8:00pm **Networking Reception**

Pete Southgate - Wright Maritime Group (will moderate Panel Discussions)

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