



7th Annual Superyacht Finance Forum



Photo Courtesy of Overmarine Group

**September 23rd, 2014
Auditorium Rainier III, Monaco**

September 24-27, the global superyacht community will gather in Monte Carlo for the Monaco Yacht Show. With 500 companies exhibiting, over one hundred super and megayachts in Port Hercules, and an average attendance of 33,000 participants, it is the world's premier superyacht event.

Marine Money's 7th Annual Superyacht Finance Forum is designed to leverage your MYS experience.

To be held on September 23, the day before the MYS opens, the Forum promotes networking with speakers and delegates from finance, law, yacht management, brokerage, and more. The developing agenda is dedicated the superyacht finance and the global yacht market and designed to keep participants abreast of the latest developments and critical issues in yachting.

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present the
**7th Annual
Superyacht Finance Forum**

September 23, 2014

Auditorium Rainier III, Monaco

- 8:20 Registration and Welcome Coffee Opens**
- 9:00 Chairman's Opening Remarks**
Hugo Modderman, Dolfinance
- 9:10 Wind In Your Sail: The UHNW Customer For The Luxury Yacht Market**
Mykolas Rambus, CEO, Wealth-X
- 9:55 Sale and Purchase and New Order Scorecard**
Speaker TBA, Boat International
- 10:15 A Broker's Perspective on the Market**
Joseph F. Killian, Founder & CEO, Killian Yacht & Ship Brokers
- 10:35 Networking Break**
- 11:20 Tax/VAT Update**
Ayuk Ntuibane, Partner, Moore Stephens Isle of Man
Anthony Galea, Partner, DF Marine
Thierry Voisin, Partner, SOS Yachting France

12:20 Luncheon – L'Horizon Top Deck, Fairmont Monte-Carlo

2:15 Yacht Ownership; The Priceless Experience - An Owner's Perspective

Chip Fichtner

2:45 Financing Superyachts Today

Olivier Blanchet, Head of Shipping Clients Services & Yacht Finance, BNP Paribas

Chrystelle Cavernes, Head of Yacht and Private Jet Financing Department, Societe Generale Private Banking (Monaco)

Richard Kearsley, Managing Director, Close Brothers Aviation and Marine

Lisa Verbit, Senior Vice President, Marine Lending, Bank of America

Hugo Modderman, Dolfinance

Moderator: Panos Pourgourides, Partner, Hill Dickinson LLP

3:25 Networking Break

4:00 A Private Equity Perspective on the Superyacht Market

Norma Trease, Director, Marine Division, Salamanca Group

4:20 TBA

Chairman's Closing Remarks

Cocktail Reception to Follow - Troparium, Auditorium Rainier III

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7TH ANNUAL SUPER YACHT FINANCE FORUM
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Auditorium Rainier III
Boulevard Louis II
MC98000 Monaco
Monte-Carlo
Tel: +377 9310 8400

MARINE MONEY INTERNATIONAL

One Stamford Landing, Suite 214
62 Southfield Avenue
Stamford, Connecticut 06902 USA
Tel: +1.203.406.0106 • Fax: +1.203.406.0110
Email: conferences@marinemoney.com • Website: www.marinemoney.com

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